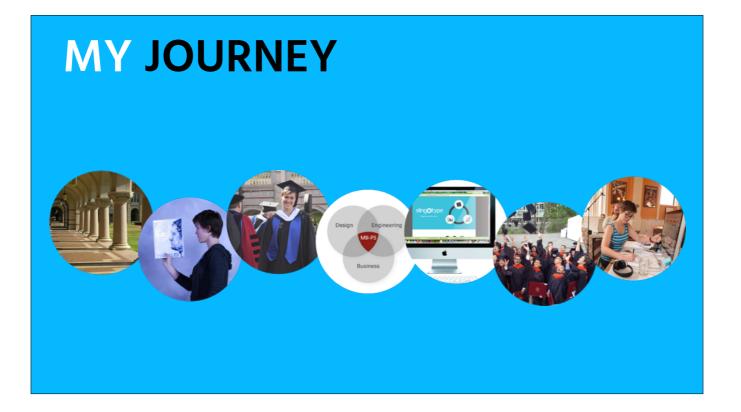
# **Care Plans**

#### A PATH TO DRIVING BETTER OUTCOMES

Beth Herlin <u>beth@goinvo.com</u> @beth11herlin



## **I DESIGN HEALTH SERVICES**

#### Past 2 years:

Care planning for Johnson & Johnson, Abbott Labs, Glytec, Seniorlink, Updox, Care Cards

Care Plans series author - <u>www.goinvo.com/features/careplans</u>

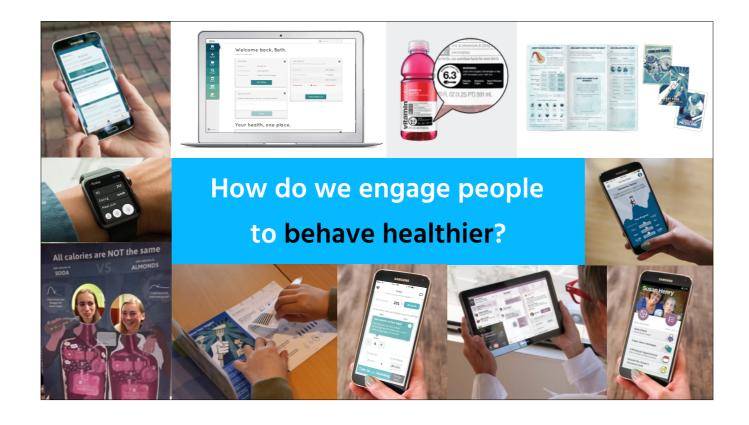
### **Currently:**

WuXi NextCode carrier testing and genomic research



I've spent some time thinking about how to engage people to behave healthier. Used care plan principles in:

- Responsive app for caregivers, their loved ones, and their care navigators
- · Patient portal
- Patient-facing mobile care plan applications for things like diabetes and schizophrenia
- Analog care plans for office visits and mail-based delivery
- Over 7 digital services...



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### **INFORMED BY...**

Joyce Lee, MD, MPH

University of Michigan, Doctor as Designer

#### Jeff Belden, MD

University of Missouri, toomanyclicks.com

#### Jane Sarasohn-Kahn, MA, MHSA

THINK-Health, Health Populi blog, Huffington Post

#### Advisor 1, MD, VP, CMO

United Healthcare, APA, Advisor to AMA and WHO

### Advisor 2, msw, mba/hcm,lcsw, acm

Mayo Clinic, HonorHealth, ACMA

# **Care Plans**

Add "A path to driving better outcomes"

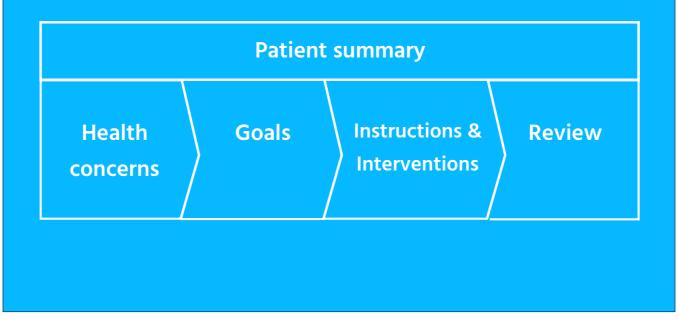
What are

# **Care Plans?**

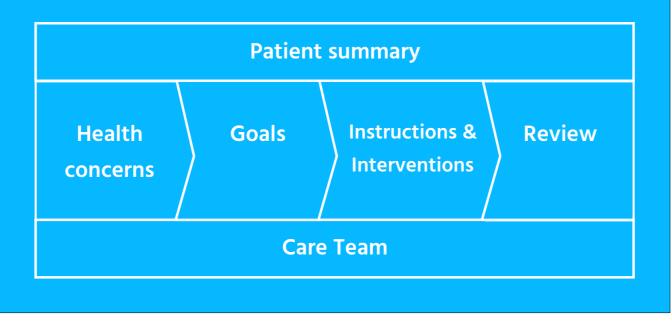
Add "A path to driving better outcomes"

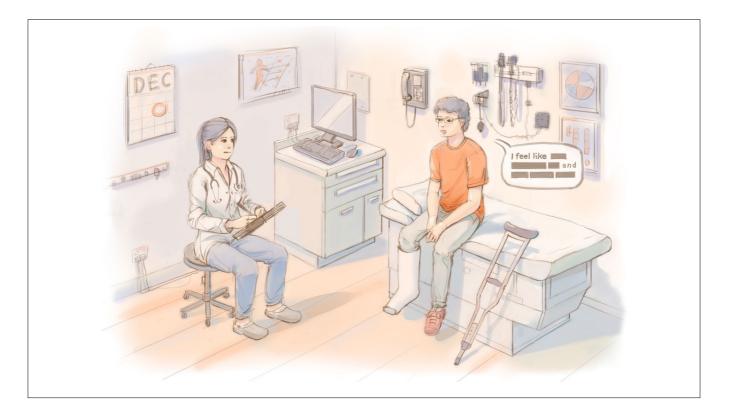


## CARE PLANS CONTAIN...

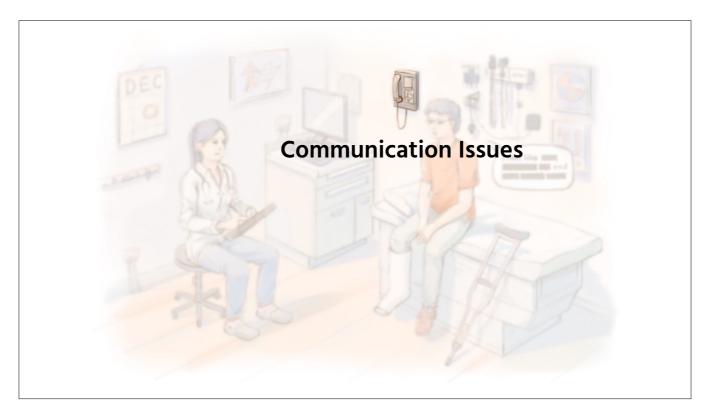


## **CARE PLANS CONTAIN...**

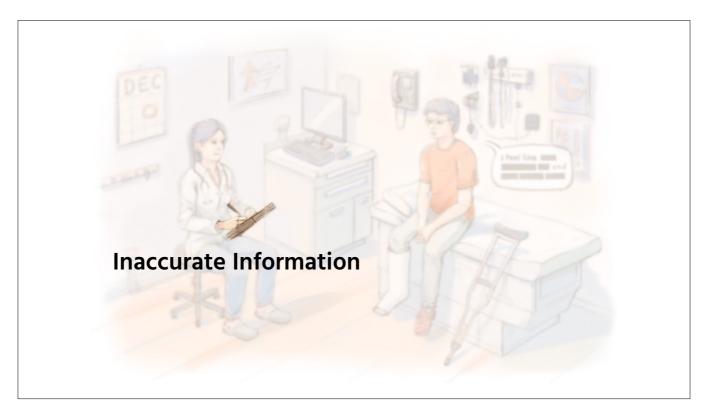




Care plans don't really exist in today's practice...yet. There's a lot of reasons why this is the case. Let look at Edwin. He broke his leg and is now seeing his primary care doctor, Dr. Yang after an emergency visit 1 week ago.

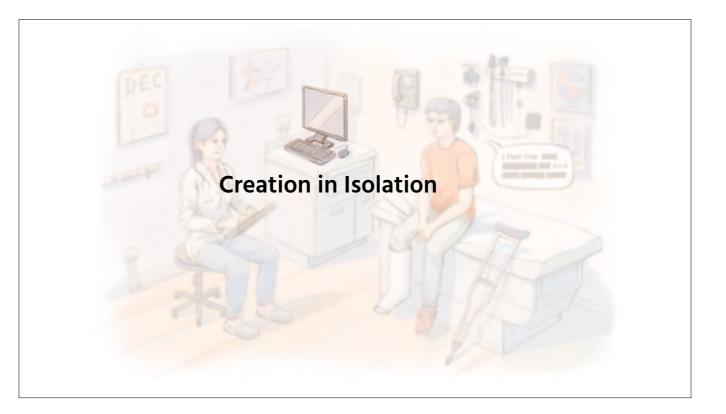


Edwin had trouble getting ahold of the right people to get his health records sent over from the hospital he visited. Dr. Yang can't get in touch with the doctor who saw him, and must rely on his account of important medical information. There are no effective, standard communication tools across institutions to discuss transitions and other aspects of care.

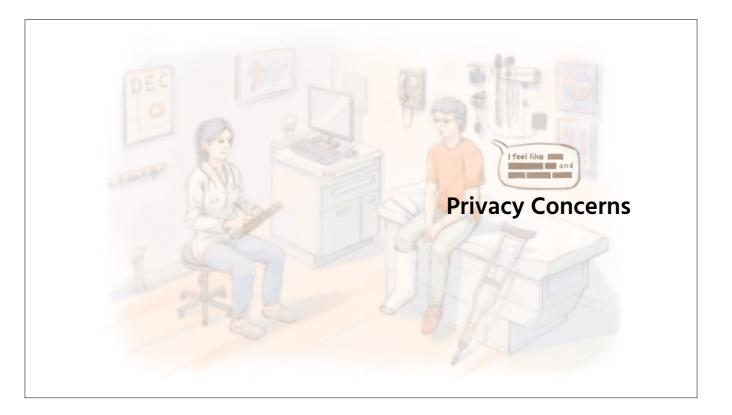


Because she doesn't have the whole story, Dr. Yang has trouble working with Edwin to prescribe the right plan. She might ask questions in a way that Edwin doesn't understand, and he might not give the most accurate answer because he is self conscious or unsure.

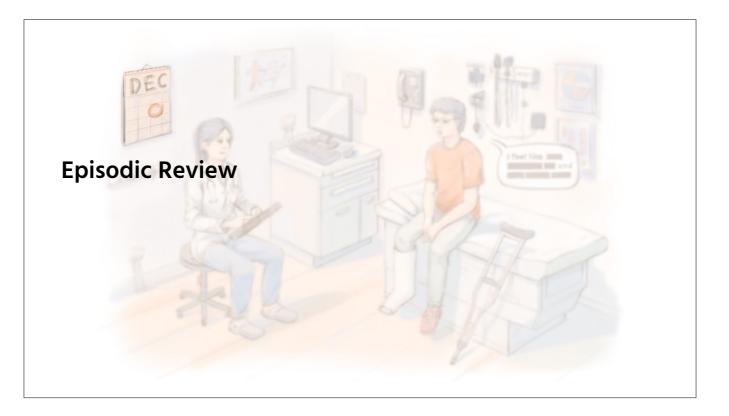
-The Change Foundation in Ontario found that up to a 1/3 of providers regularly relied on the caregiver and client to pass along information that was relevant to building the care plan - https://www.oma.org/Resources/Documents/CoordinatedCarePlan\_June2014.pdf



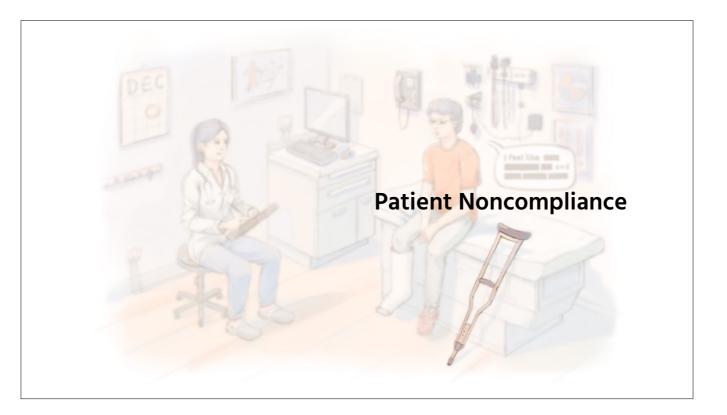
Edwin will receive some form of a treatment plan created by Dr. Yang, which may or may not line up with the one from his ER doctor he saw a week ago. When Dr. Yang refers him to an orthopedic specialist, he will get another set of potentially differing instructions and interventions. There is not single, holistic plan shared across his care team that follows him around, and no standard library of care plan content for his team to pull from.



Edwin is concerned about what aspects of the encounter will be included in his record for others to see. Since he does not have full control over his health information, he's hesitant to provide more information than what he thinks is sufficient for Dr. Yang to treat him.



Dr. Yang tells Edwin to come back and see her again in 1 month to check his progress. Edwin's health status could change in a variety of ways in that 1 month - yet he will still be following the same - potentially harmful - course of treatment. His care plan won't change with his needs, because there is no form of continuous monitoring or intervention.

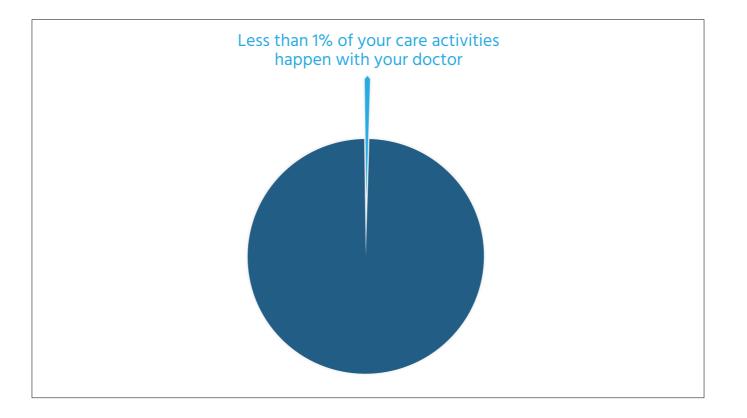


After Edwin leaves the office, there's a 20-30% chance he will fill his prescription, and a 50% chance of actually continuing the medication. Later on during his rehabilitation, he will start an aerobic exercise program, which he will be 50% likely to quit before 6 months. He received very little education during his short interaction about how the prescribed health behaviors will affect his outcomes.

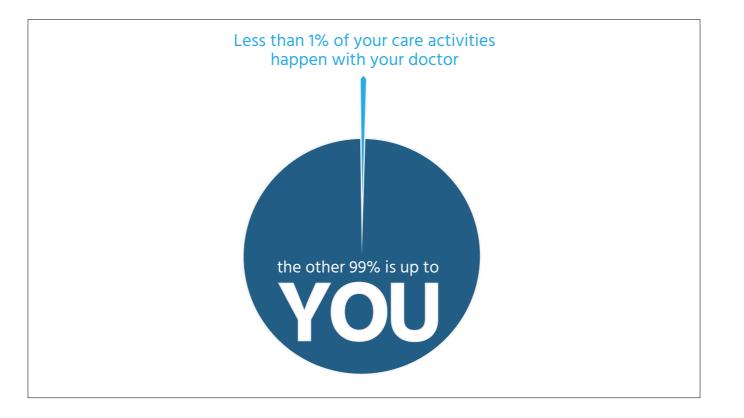
Edwin, like most people, doesn't want to think about his health. Unless a care plan is designed in an accessible, engaging way, it probably won't be followed.

https://www.cdc.gov/primarycare/materials/medication/docs/medication-adherence-01ccd.pdf Robison JI1, Rogers MA. Adherence to exercise programmes. Recommendations. Sports Med. 1994 Jan;17(1):39-52.





<1% of care happens at the doctor's office. How do we get health interventions to 'stick' and promote 'self-care'?



<1% of care happens at the doctor's office. How do we get health interventions to 'stick' and promote 'self-care'?

Ambulato	ory Summary for	Elizabeth Herlin							
	Ambulatory Summary for Elizabeth Herlin								
Table of Co	ontents								
Social H	tions ns ures sults counters History								
Vaccine Plan of	List Care								
<u>Vitals</u> Demog <u>Care Te</u>	raphics eam Members								
Allergies									
Name NKDA	Reaction	Severity	Status	Onset					
Medication	s								
Notes: b12 st	-								
	, ppromoting								
Becklering									
Problems		Status	Inset Date	Source					
Name	une i diffe								
Name Hashimoto Th		Active		Encounter					
Name									

The current clinical standard of providing a visit summary is not too effective.... This is a real-life visit summary from my real-life doctor's appointment... with a real-life 'plan of care'. How do I behave in a healthier way?

Hashimoto Thyroiditis; Lo	W Blood Broourou V	itamia D. Dafaiana		
Mihaela Blendea, MD: 1				Ph. (617) 779-6700
Social History Smoking Status		,	Never Smoker	
-				
Vaccine List				
None recorded.				
Plan of Care				
Reminders				Provider
Appointments		None recorded.		
Lab		None recorded.		
Referral	1	None recorded.		
Procedures	1	None recorded.		
Surgeries	1	None recorded.		
Imaging	١	None recorded.		
Vitals				
Height	Weight	BMI	Blood Pres	sure
5 ft 11 in	160 lbs	22.3	118/68	
Demographics				
Sex:	Female	Ethnicity:		Not Hispanic or Latino
DOB:	05/22/1991	Race:		White
Preferred language:	English	Marital state	us:	Never Married
Contact:	5 Sherborn Ct #	11, Medford, MA	02155, Ph. tel:+	1-713-3202818
Care Team Member	s			
Referring Provider	-			

The current clinical standard of providing a visit summary is not too effective.... This is a real-life visit summary from my real-life doctor's appointment... with a real-life 'plan of care'. How do I behave in a healthier way?



As we shift to quality-based, rather than volume-based care (50% alt payment models by 2018) there is a growing demand for care planning and management services.

CUR	RENT	S	SE	R۱	/10	CE	S					<sup>e</sup>	
www.goinvo.com/fe	atures/careplans	Ŭ	erability	Esumeri Educa	.05	atting	(acting	nichterent Data	Mership	am comm.	of Team Contraction	х \	
		Intero	P. Patien	t tonca	c coals	yital	on one	n Osta	Prot.	Noubl	Validit	Breadt	ANG 100
	Öcaresync	80	100	20	40	50	0	100	30	80	25	100	57
	🐸 HealthVault	80	50	0	60	100	0	100	30	0	50	100	54
	√vellframe	50	50	80	60	25	50	75	40	0	100	50	53
	H healarium <sup>.</sup>	33	25	60	80	50	50	75	0	0	75	75	48
	health <b>⊕@@</b>	20	25	60	80	0	0	75	80	20	50	100	47
	🔗 amwell	40	75	20	0	25	0	75	70	0	75	100	44
	Bridge Patrickt (Status)	100	75	40	20	0	0	75	60	0	50	70	44
	patient fusion	80	75	40	20	25	0	100	30	0	50	70	43
	caring place*	0	50	20	80	0	0	75	0	100	25	30	35
	Plus	80	75	40	0	25	0	50	40	0	0	70	33

As we shift to quality-based, rather than volume-based care (50% alt payment models by 2018) there is a growing demand for care planning and management services.

## **CRITERIA**

### STANDARDIZATION AND

- Complies with meaningful use requirements (providing patients with encounter notes/discharge summaries
- to integrate with EHRs.
- CQM standard compliance
- HIPAA compliant.
- Integrates with clinical workflows.

#### + 8 more...

#### PATIENT SUMMARY AND HEALTH HISTORY

- Provides overview of general health condition.
  Service takes into account patients
- Provides comprehensive medical
- •Ease of obtaining medical record or
- Links to external relevant resource
  - Accounts for individual demographics

reminders, and context-sensitive

PATIENT INSTRUCTIONS AND

• Personalized, time-based instructions from care providers for both short and

**EDUCATION** 

long term.

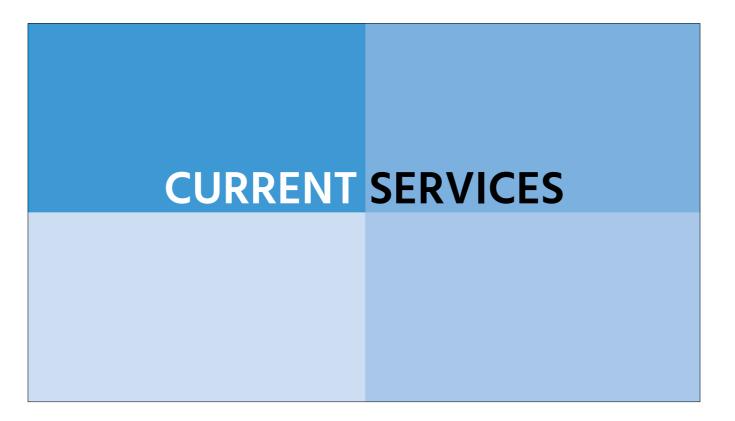
This scoring was based on extensive criteria derived from our research. Here's just a few of them...

CUR	RENT	S	SE	R۱	/10	CE	S					<sup>e</sup>	
www.goinvo.com/fe	atures/careplans	Ŭ	erability	Esumeri Educa	.05	atting	(acting	nichterent Data	Mership	am comm.	of Team Contraction	х \	
		Intero	P. Patien	t tonca	c coals	yital	on one	n Osta	Prot.	Noubl	Validit	Breadt	ANG 100
	Öcaresync	80	100	20	40	50	0	100	30	80	25	100	57
	🐸 HealthVault	80	50	0	60	100	0	100	30	0	50	100	54
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	Plus	80	75	40	0	25	0	50	40	0	0	70	33

As we shift to quality-based, rather than volume-based care (50% alt payment models by 2018) there is a growing demand for care planning and management services.



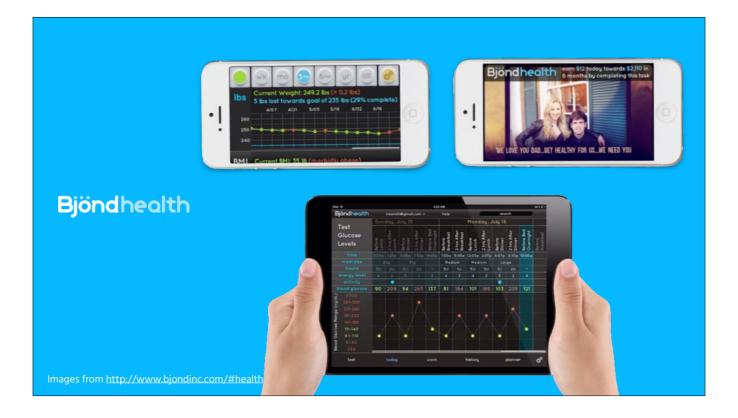
Did another take at the landscape with more current solutions, mapping them out on different axes. One important way to think about them is by who is taking the risk to drive the service.



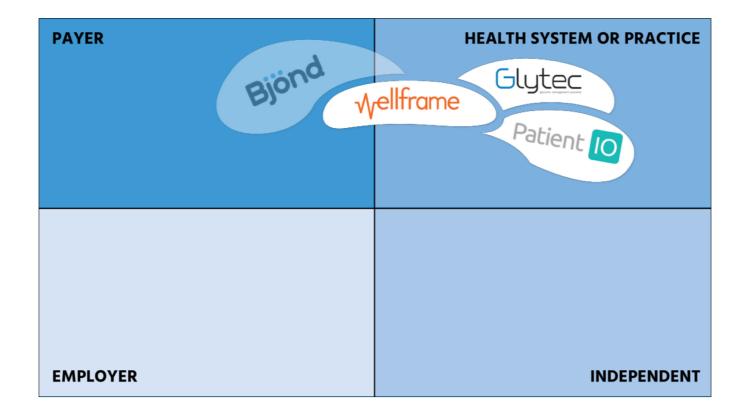
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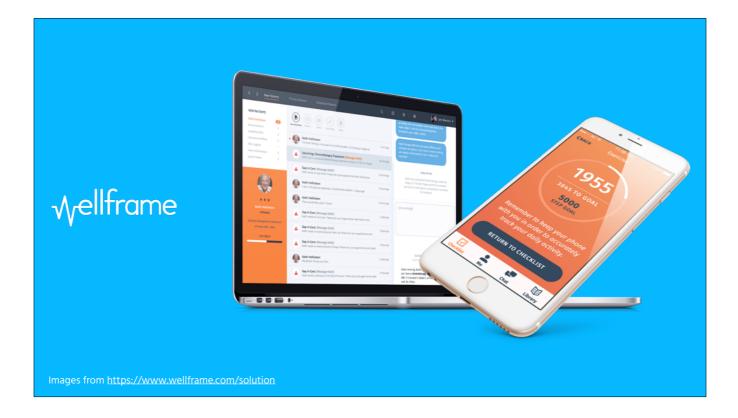
PAYER	HEALTH SYSTEM OR PRACTICE
EMPLOYER	INDEPENDENT

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EMPLOYER	INDEPENDENT

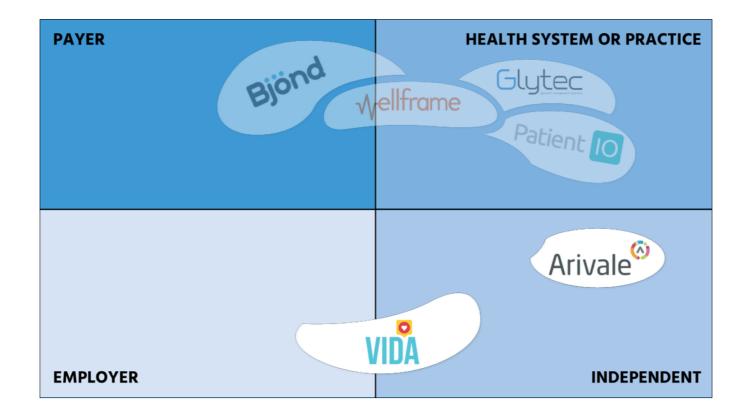


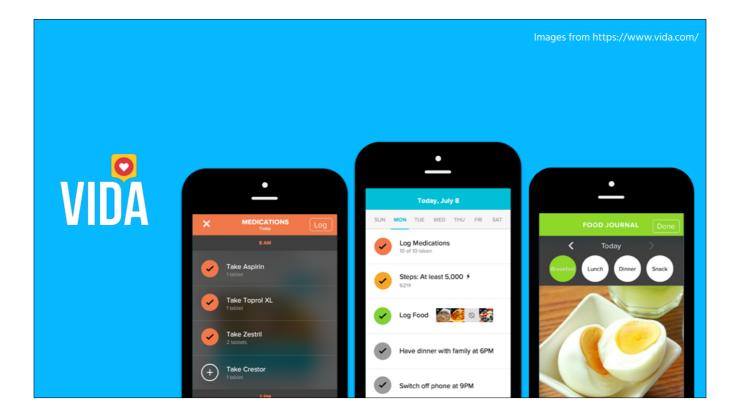
Bjönd allows insurers to analyze all patient health information and deliver the most effective intervention.



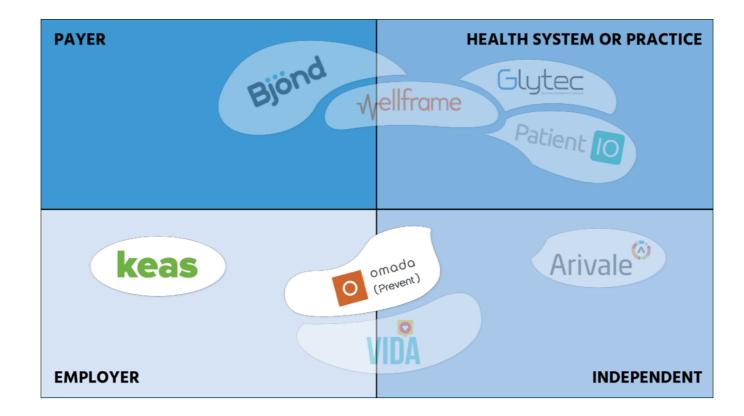


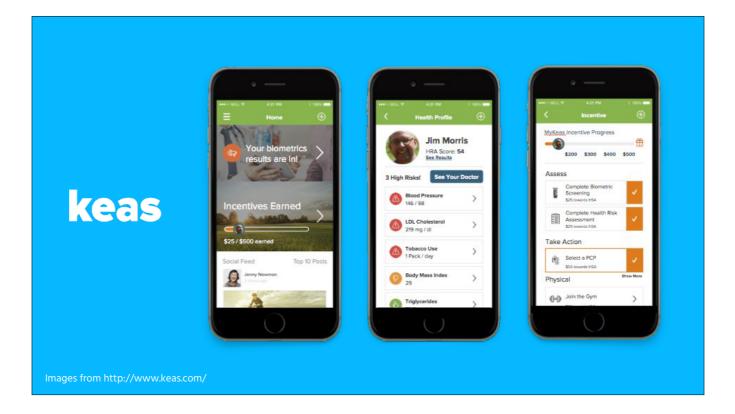
provide healthcare professionals with a platform to prioritize at risk patients, and communicate with and deliver content to patients through a mobile app. But there doesn't seem to be much inclusion of other members on the care team (professional or not).



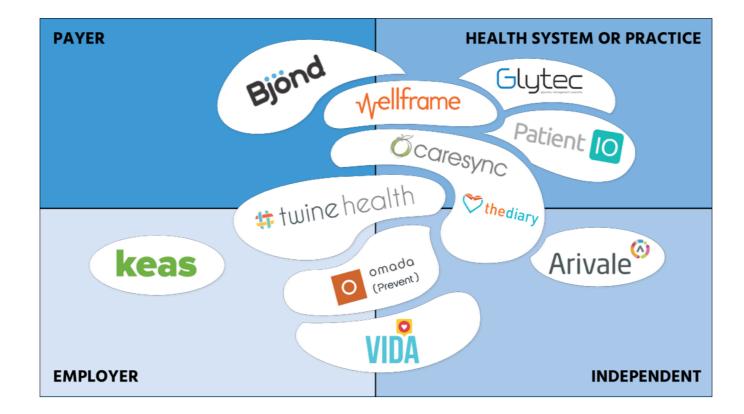


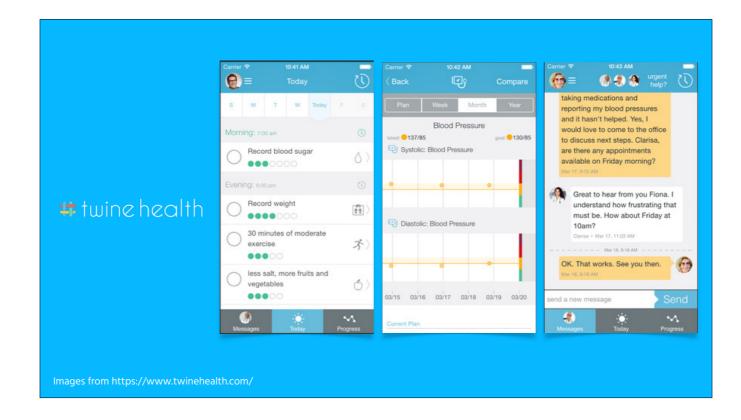
started as an independent wellness service direct to consumer, but now is also employer-facing; but limited scope of conditions/goals



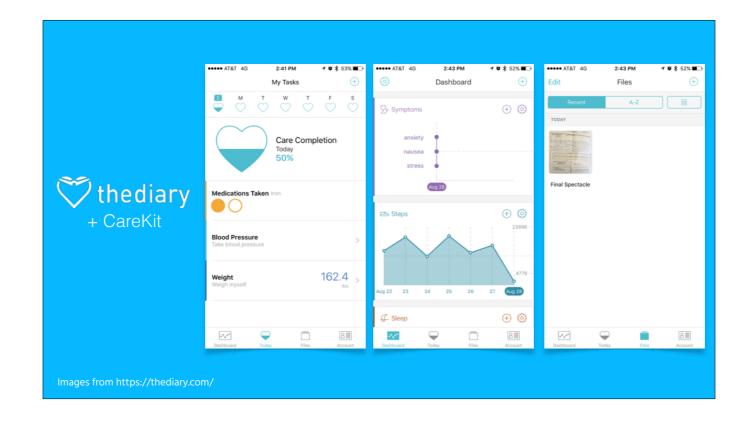


allows self-insured employers

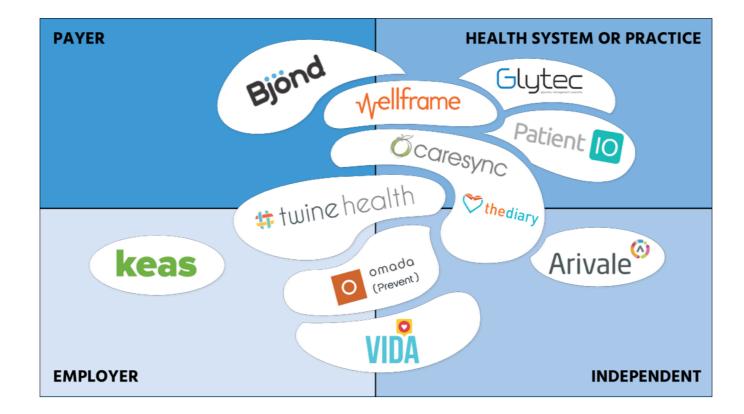


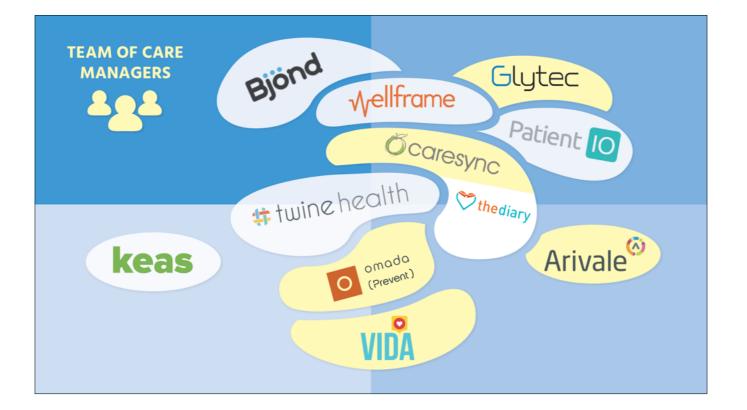


Provider, payer, and employer driven platform for managing patients

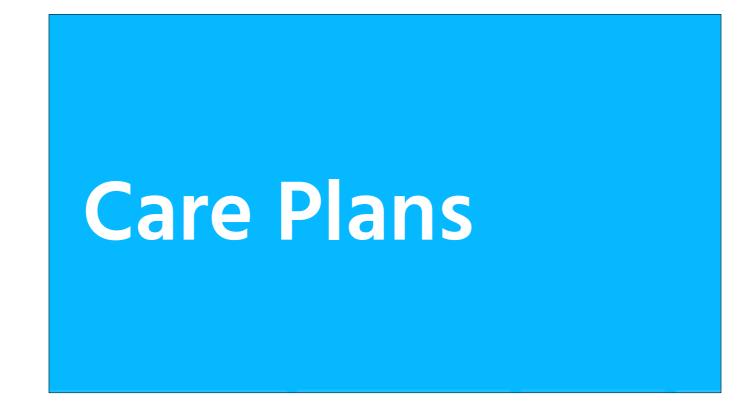


independent wellness service direct to consumer (but also now employer-facing)





Among these services, there's typically two models, one that provides solely a software product, and one that provides the software as well as access to a staff of care managers.



The concept of including the patient in a digital solution to better their health is still fairly new, and we have a long way to go in determining how to effectively design these solutions so that they work for the patient. NEXT...

But I'd like to start the much needed conversation about what the core principles for designing care plans might be. NEXT...

I'll go through each of these in more depth.



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Care Plans			
GIVE THEM A CARE PLAN MAKE ACCURACY EFFORTLESS	GIVE THEM CONTROL	MAKE HEALTH HISTORY READABLE	
	FACILITATE PATIENT GOALS	GIVE ACTIONABLE INSIGHT	
	ENGAGE THE ENTIRE TEAM		

The concept of including the patient in a digital solution to better their health is still fairly new, and we have a long way to go in determining how to effectively design these solutions so that they work for the patient. NEXT...

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# **GIVE THEM A CARE PLAN**

Most patients don't get one. That needs to change.

The first is a pretty obvious one, but it needs to be said. We have to start actually giving patients a care plan. Most patients don't get one, and if we want to reduce cost and improve outcomes, this needs to change.

## **FACILITATE PATIENT GOALS**

Understand where they are vs. want to be, what barriers exist, what steps they are willing to take, and HOW.

Determine current state and desired outcome Use techniques like motivational interviewing to understand their intrinsic intention and ability Outline what BJ Foggs called "tiny habits" using "triggers".

Asthma Wheezing	What is something you want to do, but can't because of your <b>asthma</b> ?	
Coughing Trouble falling asleep	Ex: keep up with my 2-year-old, walk my dog, get out of bed in the morning	
<b>Type 2 Diabetes</b> Fatigue Excessive hunger Blurred vision	What is something you want to do, but can't because of your <b>type 2 diabetes</b> ? Ex: travel out of the country, work a full shift, live on my own	
	What is something you want to do, but can't because of other health issues? Ex: Go out to eat, go for a run, walk my dog	

Understand the current state Patient-driven high level goals

	ese mants to help yo	ou feel well enoug	h to achieve
your goals. Let's explore		-	
To reduce wheezing	Use inhaler as ne	eded	$\equiv$
	O Right now, I forge	et my inhaler at home	
	Starting tomorrov	w, I will use my inhaler v	vhen I wheeze
To decrease fatigue,	Exercise more		=
decrease excessive hunger, and reduce weight	o Right now, I walk	10 minutes a day	
	Starting tomorrow	w, I will walk 25 minutes	; a day
To decrease fatigue,	Diet change		=
decrease excessive hunger, and reduce weight	O Right now, I drink	4 sodas a day	
	<ul> <li>Starting tomorrow</li> </ul>	w, I will drink 1 soda a da	ay
To reduce risk of heart	o Right now, I eat 0	) meatless meals a week	
	To reduce wheezing To decrease fatigue, decrease excessive hunger, and reduce weight To decrease fatigue, decrease excessive hunger, and reduce weight	To reduce wheezing       Use inhaler as ne         Right now, I forget       Right now, I forget         Starting tomorrow       Starting tomorrow         To decrease fatigue, decrease excessive hunger, and reduce weight       Exercise more         Right now, I walk       Right now, I walk         Starting tomorrow       Starting tomorrow         To decrease fatigue, decrease excessive hunger, and reduce weight       Diet change         Right now, I drink       Starting tomorrow         To reduce risk of heart       Right now, I ed to	To reduce wheezing       Use inhaler as needed         Provide a strain of the strain of t

Help educate the patient by drawing a connection between behavior change and desired outcomes. The process is manual now, but will be automated in the future

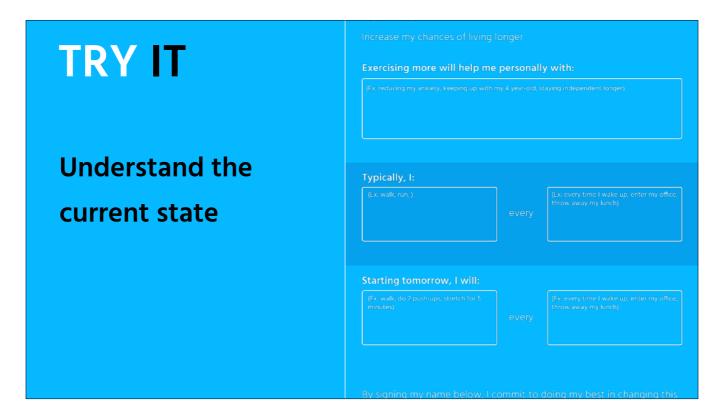
John Stevenson's Care Plan		Timeline	Health Record
	Care Plan Summary		
	Afternoon		
	Drink 1 soda or less		
	Eat a meatless meal 3 to go this week		
	Evening		
	Take 40mg Prednisone with water Do tomorrow		
	Whenever		
	Walk 25 minutes		
	Use my inhaler when I wheeze As needed		
I agree to commit	to this co-authored care plan and do	o my best to reach the	se goals.
Patient Signature Sign here	Care Navigator Signature Sign here	Complete	Care Plan
	Dated 8.Aug.16 Da	ited 8.Aug.16 Go B	ack

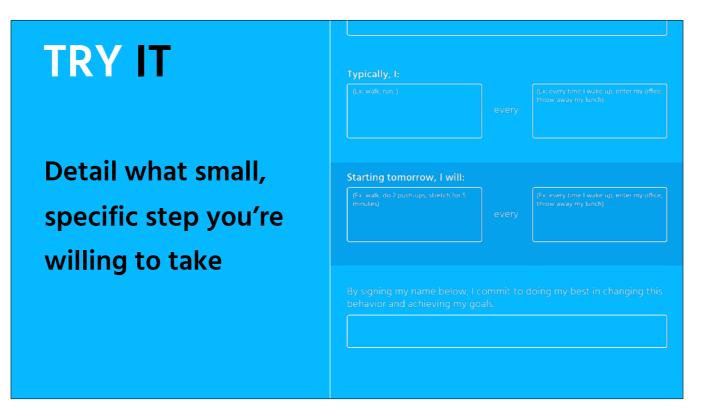
Commit the patient to their co-authored plan

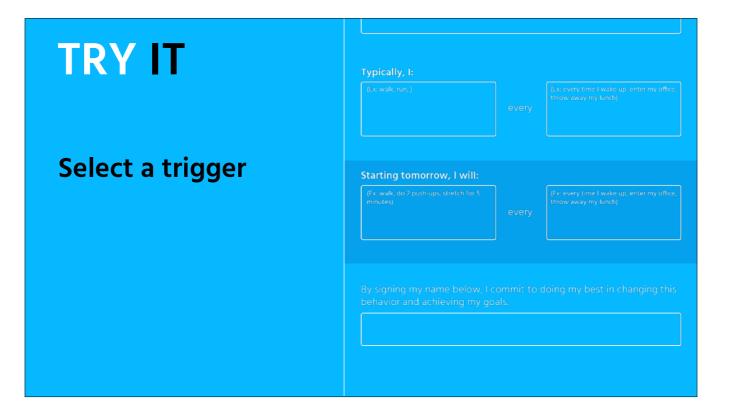
TRY IT		mini care pla <b>/ING M</b>	
	This can help:		
	Exercising more will help me		
	Typically, I:		
	Starting tomorrow, I will:		

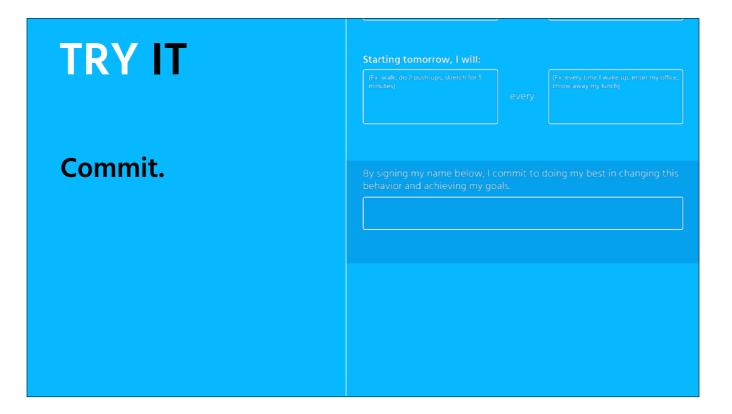
TRY IT	My mini care plan to MOVING MORE		
	This can help:		
	Reduce my risk for heart disease, type 2 diabetes, and obesity		
	Improve my mental health and mood		
	Increase my chances of living longer		
Understand the link	Exercising more will help me personally with:		
between behavior	(Ex. reducing my anxiety, keeping up with my 4 year-old, staying independent longer)		
change and desired			
	Typically, I:		
outcome	(be walk, run, ) (be every time I wake up, enter my office, throw away my lunch) every		
	Starting tomotrony Lucilly		
	Starting tomorrow, I will:		











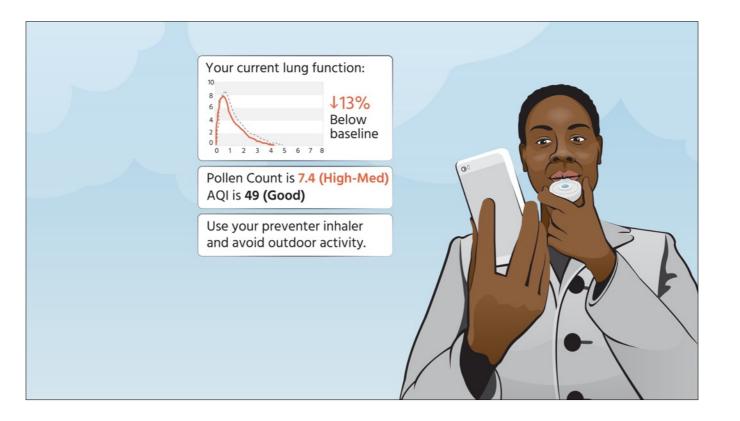
### **MAKE ACCURACY EFFORTLESS**

Collect the right data, at the right time, with little workload.

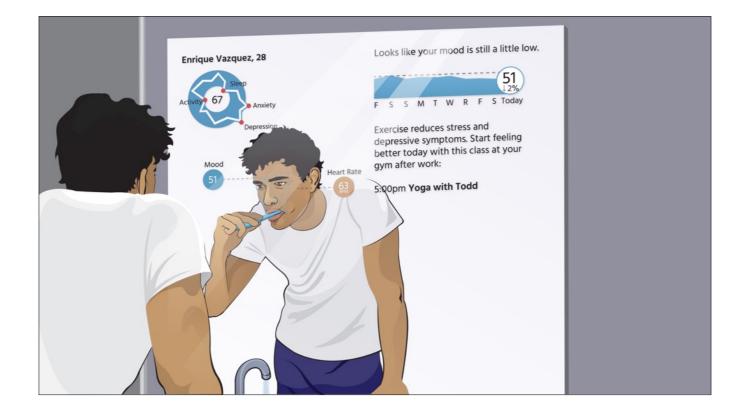
activity and sleep trackers, heart monitors, body temperature trackers, smart scales, breathing monitors (spirometers), hematology monitors, facial mood tracking, and monitoring of progress towards specific goals = most relevant data, little effort



activity and sleep trackers, blood pressure cuffs, smart scales, spirometers, facial mood tracking, geolocation, and monitoring of progress towards specific goals = most relevant data, little effort

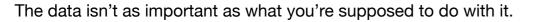


"19 million patients will be monitored remotely by 2018" http://mhealthintelligence.com/news/key-healthcare-trends-strengthen-remote-patient-monitoring

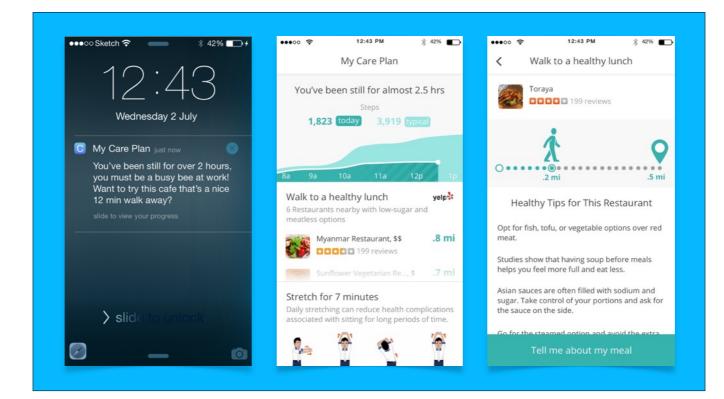


## **GIVE ACTIONABLE INSIGHT**

Give relevant education & action steps to improve based on collected data.



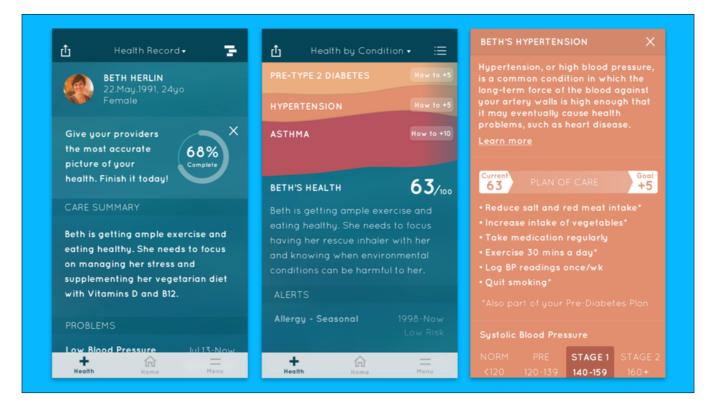




#### **MAKE HISTORY READABLE**

Chronological, filterable, with a summary. Visualize trends & future predictions. Allow correction/input by patient.

- 1. View entire health record over time; Always updated summary of the human (along with a generalized health score).
- 2. Anytime there is more than 1 data point, you can show a trend. As we get more advanced, we can start to predict where these trends are going in the future. Important to emphasize the abnormal data here.
- 3. Let patient correct information that's wrong, and input big life events (facebook style)

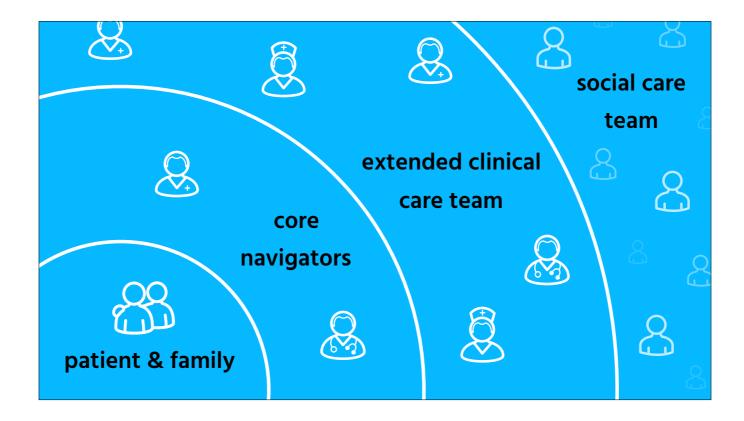


the most control in influencing

# **ENGAGE THE ENTIRE TEAM**

Synchronous, contextual, driven by patient and "navigator"

Collaboration across the entire team on a patient's health needs to be as synchronous and contextual as possible, and needs to be driven by the patient and their navigator.



The care plan should tap into all levels of the team from....

essential to this is to include education about how that collaboration can influence outcomes.

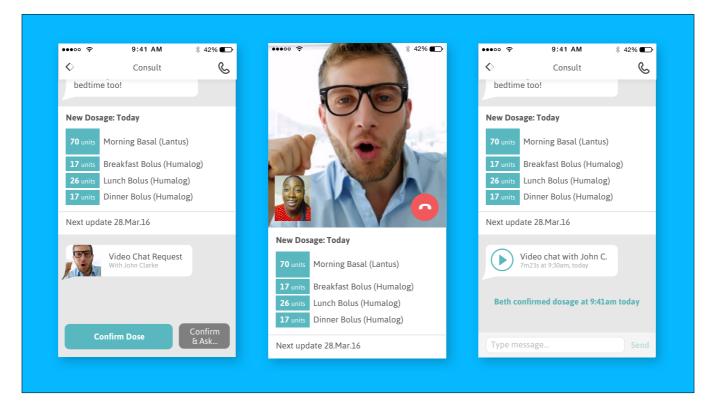
Involvement of family in care is associated with better self management behavior, higher patient self-efficacy, and decreased patient depressive symptoms and stress...= better outcomes.

30-50% people already have family and friends involved in their care...they need to be included in the plan. - California Healthcare Foundation

Online Communities (HealthTap, PatientsLikeMe) provide education, emotional support, extensive network of similar peers. (Though there are privacy and misinformation risks here).

In a study conducted by PatientLikeMe, they found that "41% of HIV patients agreed they had reduced risky behaviors and 22% of mood disorders patients agreed they needed less inpatient care as a result of using the site."

http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2956230/



Communication should be convenient and facilitated by context.

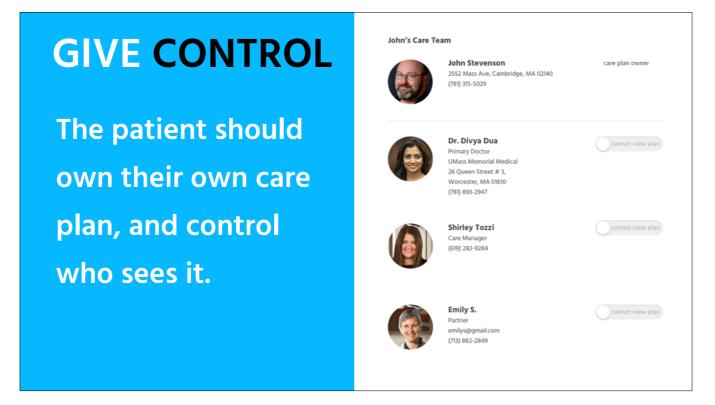
"An estimated \$25 to \$45 billion in healthcare costs due to lack of care coordination could be saved by taking a more holistic approach. Roughly 11% of the estimated 36 million hospitalization visits per year could be avoided."

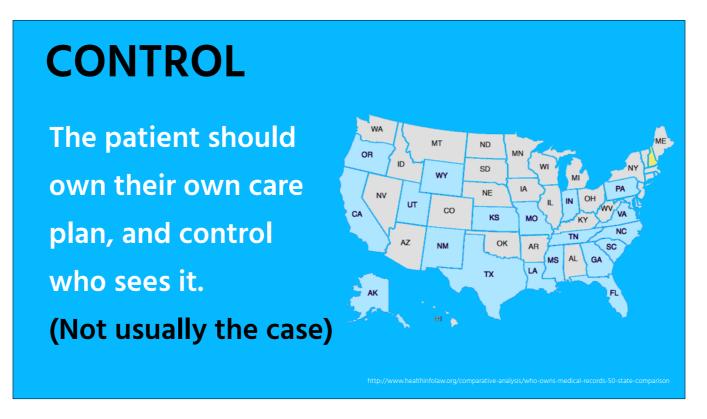
http://hitconsultant.net/2015/04/06/10-ways-remote-patient-monitoring-saves-money/

#### **GIVE CONTROL**

The patient should own their own care plan, and control who sees it.



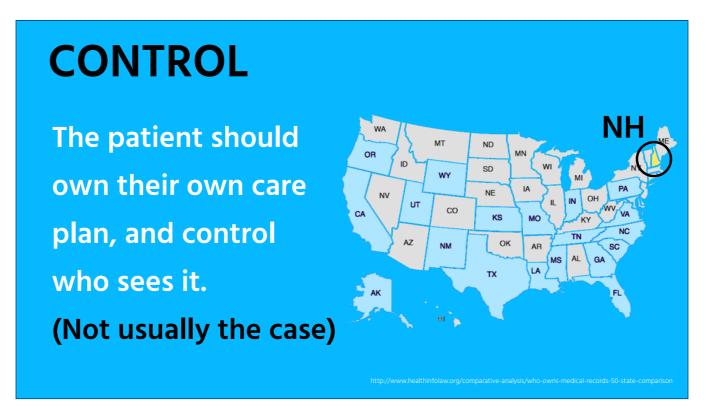




Patients owns the information in their medical records in one state: NH

The 20 blue states are those with explicit laws stating the hospital and/or physician owns the medical record. The rest have no legislation.

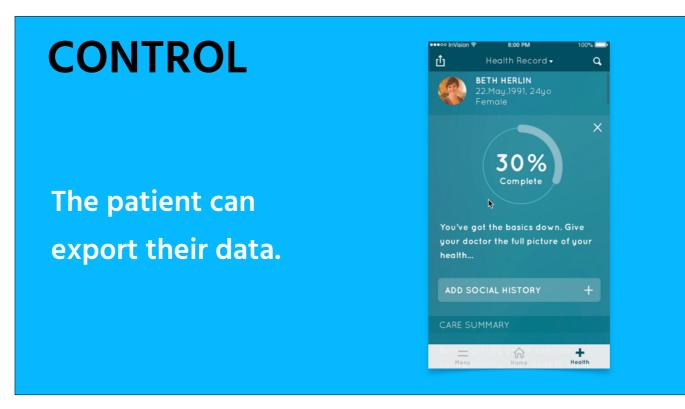
It's important to note that collecting 'meaningful consent' is essential in giving patients control over their data. Some orgs are already starting down this path (Sage Bionetworks, ONC have open source toolkits for this kind of thing)

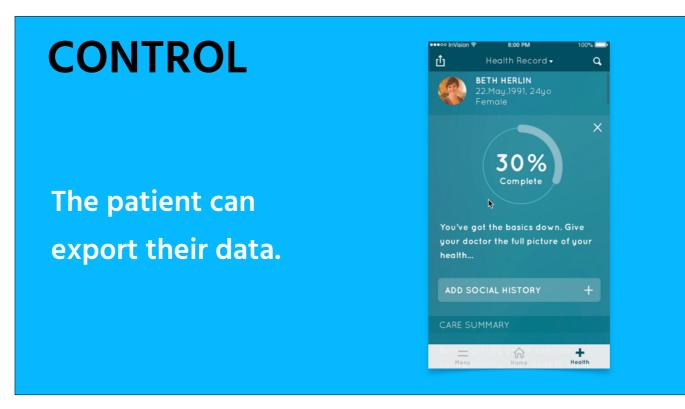


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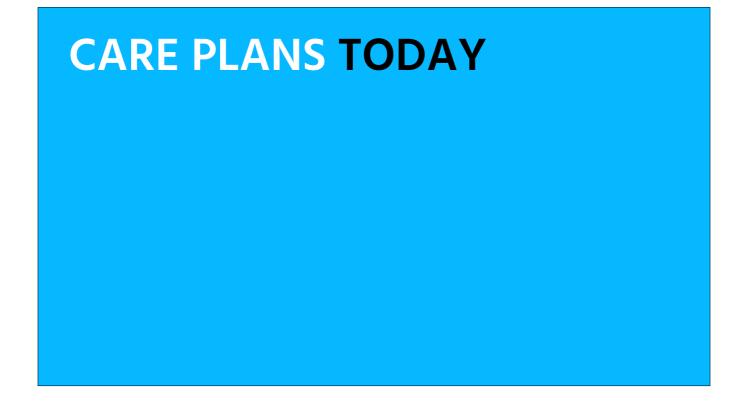
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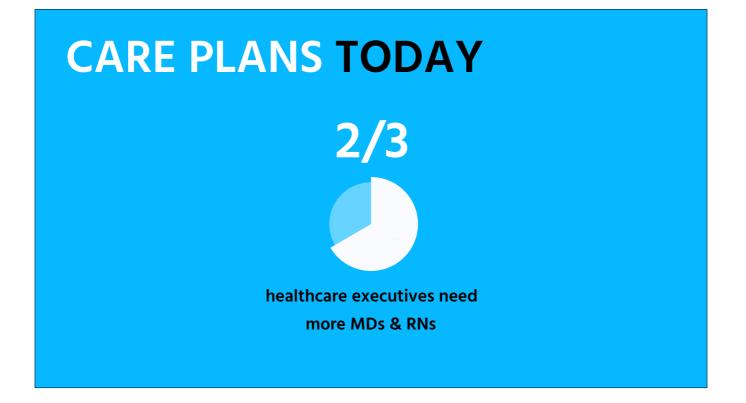


This obviously won't all happened overnight, it's a slow progression.



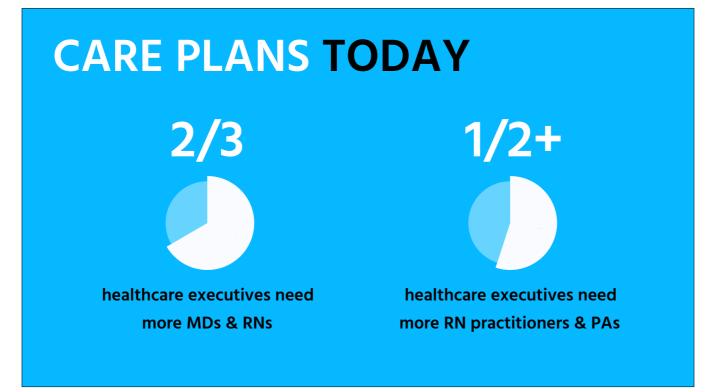
In a 2013 survey by AMN Healthcare... http://www.amnhealthcare.com/industry-research/2147484673/1033/

Demand for physicians predicted to exceed supply by 46-90 thousand (growing elderly pop + ACA



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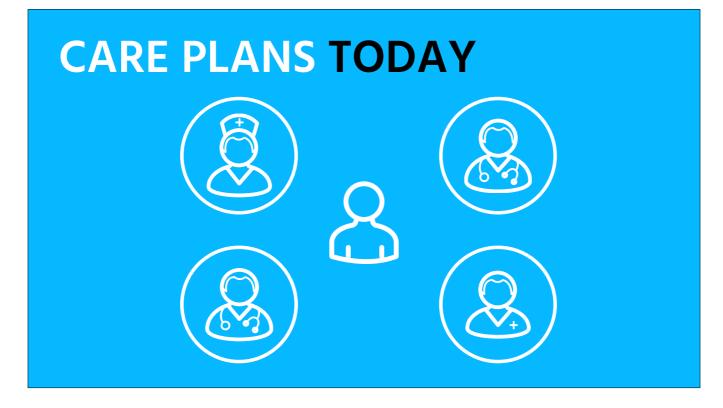
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Demand for physicians predicted to exceed supply by 46-90 thousand (growing elderly pop + ACA

# **CARE PLANS TODAY**

Mihaela Blendea, MD: 11 Nevins Street, Suite 202, Brighton, MA 02135-3514, Ph. (617) 779-6700

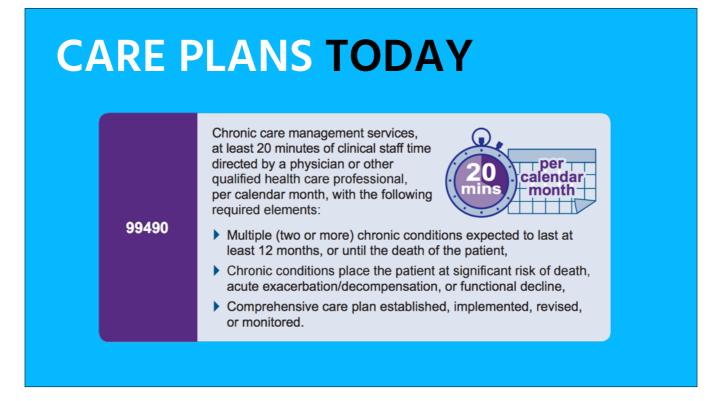
Social History Smoking Status		,	Never Smoker	
Vaccine List				
None recorded.				
Plan of Care				
Reminders			Provider	
Appointments		None recorded.	FIGAIdei	
	Non-second d			
Lab	None recorded.			
Referral	None recorded.			
Procedures		None recorded.		
Surgeries	None recorded.			
Imaging	None recorded.			
Vitals				
Height	Weight	BMI	Blood Pressure	
5 ft 11 in	160 lbs	22.3	118/68	
Demographics				
Sex:	Female	Ethnicity:	Not Hispanic or Latino	



Inadequate care plans multiplied across the spectrum of a patient's care team just leads to confusion, disengagement, sometimes medical error, and poor outcomes.

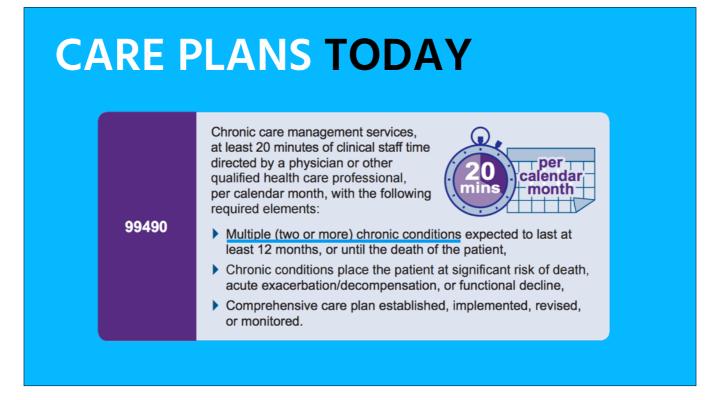


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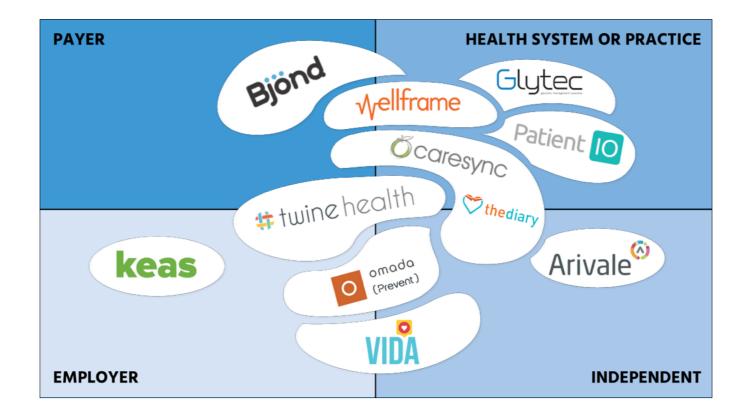
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Once medicare prove's the value, these incentives need to shift to preventative care as well.

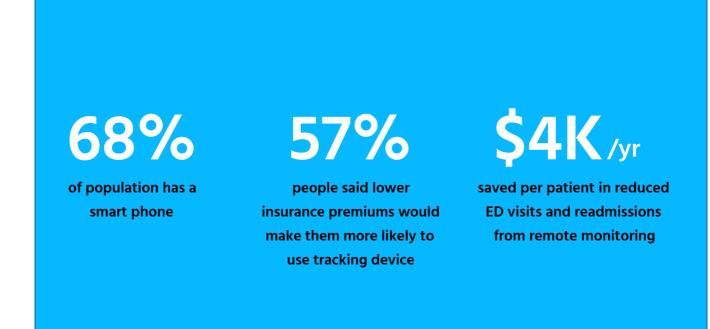


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Shift towards ACOs and Medicare's CCM reimbursement has allowed for these services to emerge. As they evolve along with our sensing tech, lower-power connectivity, and better data analytics...



Start to increase accessibility of quality healthcare by engaging the 68% of the people with a smartphone and the 57% of people that will adopt health tracking devices when incentivized with lower premiums.

This monitoring of patients alone could yield as much as 4k/yr/patient

Engaging software accessible to anyone of the 68% of pop. with a smart phone

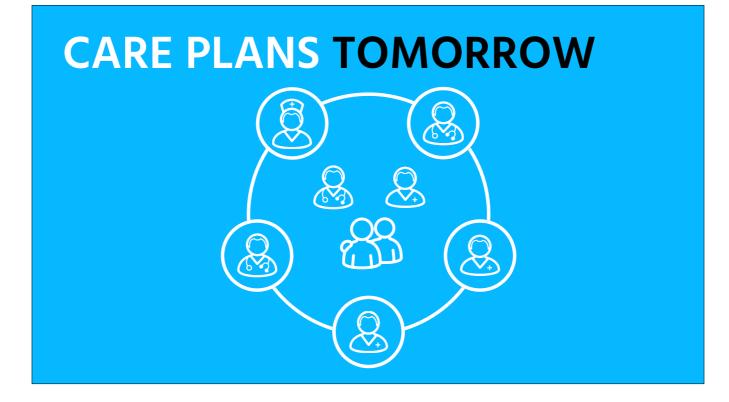
"Using remote monitoring technology to reduce ED visits and readmissions can save over \$4,000 per patient per year elderly, chronically ill populations" ...but it needs to be covered by insurance...

http://hitconsultant.net/2015/04/06/10-ways-remote-patient-monitoring-saves-money/



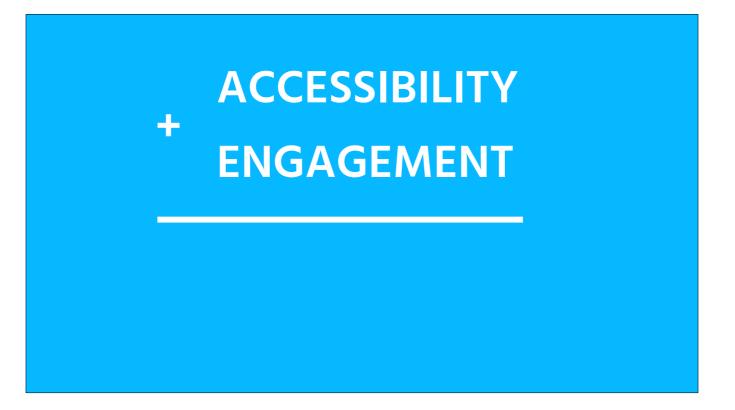
There's not enough doctors to provide this continuous care to EVERYONE. But as these care planning services start to engage patients and coordinate their care teams...

"Some analysts say the shortages can be avoided through new models of team-based care that rely on non-physician clinicians—such as nurse practitioners and physician assistants—for primary care. A RAND Corp. study maintained that this strategy could reduce the physician shortage by more than half." - See more at: <u>http://www.amnhealthcare.com/industry-research/2147484673/1033/#sthash.ps4Y5XcU.dpuf</u>



They can leverage care "navigators" and more advanced AI to act as extensions of the doctor.



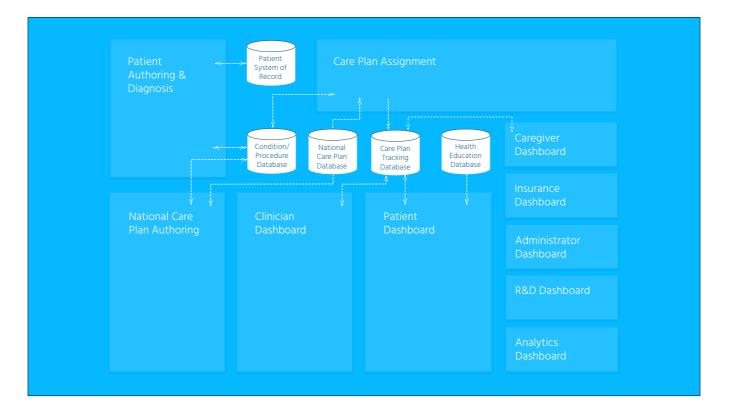




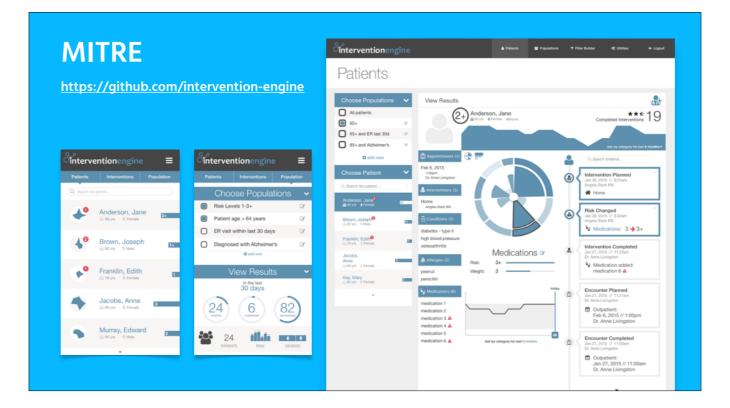


# **CARE PLANS IN THE FUTURE**

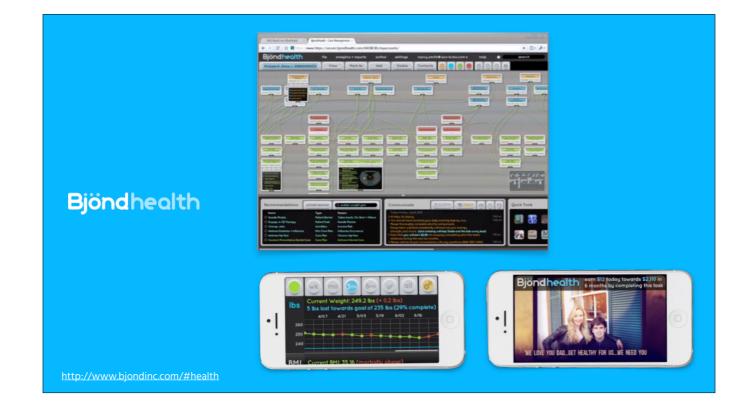
I'd like to conclude by looking even further into the future.

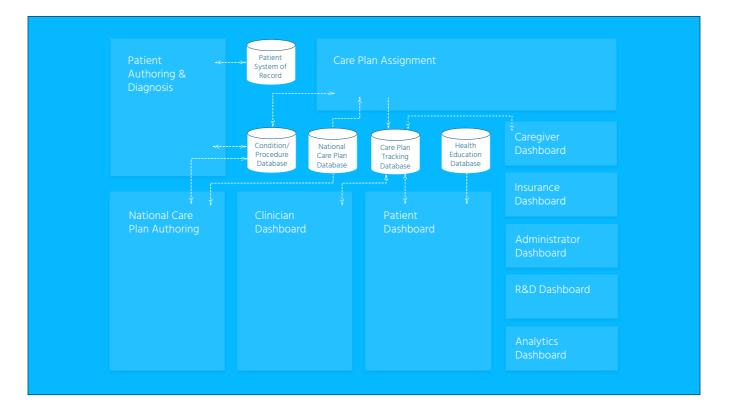


As we start to shift toward more organized population efforts such as the precision medicine initiative, we can develop national standards for personalized interventions informed by population metrics. There are already some steps towards using advanced data analytics to deliver the right intervention from a library of care plan content...



MITRE is someone who has already started down this path in their open source intervention engine. Needs more examples...





With a rich, research-based library of content, we can start to leverage it along with advanced health tracking tech, eventually including genome, exome, and microbiome sequencing, in more automatic interventions delivered to people through engaging interfaces.



We as humans are too distracted by our activities of daily living to recognize poor health patterns and identify the right solution. To reach the best outcomes, our care plans should always be fine tuning and changing, just like our lives - and we can't rely on the dwindling doctor population to do it. We must continue utilize technology, policy, and culture to educate and empower people to take control of their future health.



So to review, here are the design principles I've just laid out. An essential foundation to implementing these is... NEXT... personalized education at the right level, in the right way, at the right time.

But this is just a start. The 7 I've laid out are by no means exhaustive of all the considerations for designing care plans, and there are... NEXT...many more to think about it. As services develop further, I'm hoping more designers, developers, entrepreneurs, and healthcare professionals will engage in discourse about care planning to drive better outcomes.



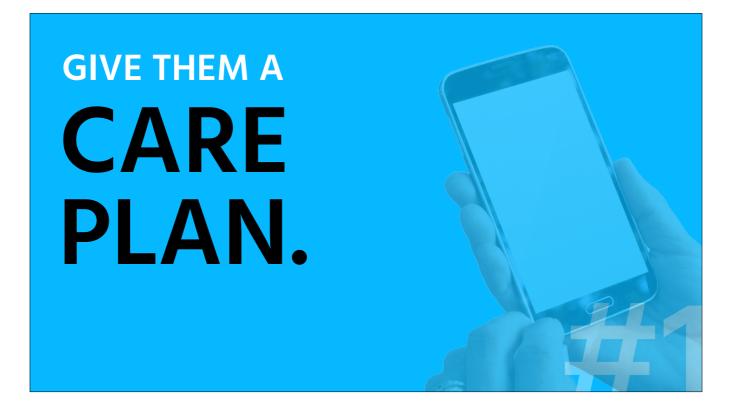
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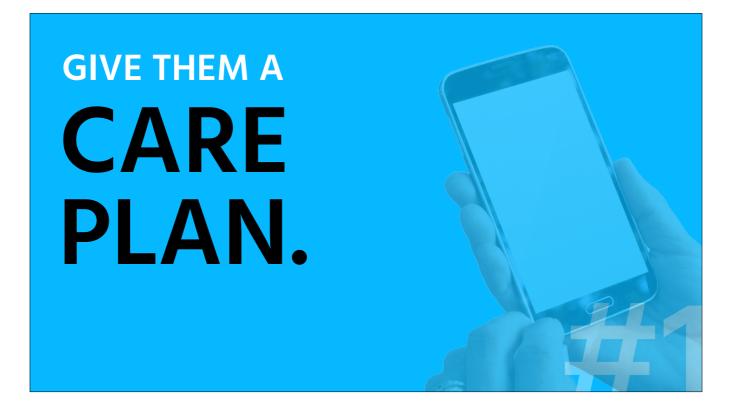
DESIGNING CARE PLANS ENGAGE THE ENTIRE TEAM							
ACCOMMODATE DIFFERENT TYPES OF MOTIVATION	STANDARDIZE CONTENT	TELL T FUTU					
COLLECT MEANINGFUL QUALITY METRICS	ALLOW THE CARE PLAN TO FUNCTION WITHOUT A HUMAN PROFESSIONAL		MAKE COST TRANSPARENT				

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But by far, the most important of any of these principles, is the first. Gone are the days of avoiding our health when we all have a dynamic, collaborative, engaging care plan in hand.



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# **THANK YOU**

Edwin Choi, Involution Studios Juhan Sonin, Involution Studios Harry Sleeper, Healthcare Provocateur Joyce Lee, MD, MPH, University of Michigan Jane Sarasohn-Kahn, MA, MHSA, THINK-Health, Health Populi blog, Huffington Post Jeff Belden, MD, University of Missouri, toomanyclicks.com

Thank you so much for your time, and to everyone that helped in our research or gave feedback.



I'll with that, I'll end with my own care plan and move to any questions you have.

# **IN PROGRESS...**

- Vetted by expert designers
- 4 services in development
- 2 services currently deployed to be tested
- Always getting industry feedback for validation

#### **STANDARDIZATION AND**

### INTEROPERABILITY

- Complies with meaningful use requirements (providing patients with encounter notes/discharge summaries).
   Meets CDA and/or FHIR data standards
- to integrate with EHRs.
- HIPAA compliant.
- Integrates with clinical workflows.

## PATIENT SUMMARY AND HEALTH HISTORY

- •Provides overview of general health condition.
- •Service takes into account patients
- •Provides comprehensive medical
- •Ease of obtaining medical record or medical history information.

# PATIENT INSTRUCTIONS AND EDUCATION

- Personalized, time-based instructions
  from care providers for both short and
- long term.
- Dynamic instructions based on assessment of understanding and new data.
- Education reinforcement through reminders, and context-sensitive potifications
- · Links to external relevant resources.
- Accounts for individual demographics

#### PATIENT EMPOWERMENT AND

### **GOAL SETTING**

- Education-facilitated goal setting
   with or without clinician input.
- Editable and shareable plan of timebased goals.
- Patient encouragement and incentive
- Feedback on progress toward goals.
- Projected outcomes based on current adherence trends.

### CONNECTEDNESS / VITALS TRACKING

- Tracks progress towards specified care plan goals either manually through user
- Collects and stores biometric data such as heart rate, blood pressure, respiration patterns, posture, weight, physical activity, etc.
- Connects with other health applications and services (HealthKit, Fitbit, Jawbone, Withings, etc.) that track vitals.
- Ability to view trends in data.

### DATA INSIGHT AND DYNAMIC TRACKING

- Provides summative insights about health status and actionable recommendations/ education for improvement
- Provides projected outcome of recommended intervention.
- Communicates summative trends in progress and health concerns to
- Incorporates provider input into dynamic care plan.

#### PATIENT DATA OWNERSHIP AND

### ACCESS

- Provides secure access and proxy rights to view and edit health information
- Provides ability to export health
  information for personal records.
- Accessibility from many devices.
- Real time updating to the most recent health information.

#### PROFESSIONAL CARE TEAM

#### COMMUNICATION

- Collects and stores contact information for all
   professional providers of care.
- Provides a search engine to locate and contact new care provider.
- Can schedule a physical or virtual appointment with a care provider.
- Can call or send an asynchronous message to care provider.
- Can synchronously chat or virtually consult with a care provider.
- review. Can provide access to all or specific health information

### NON-PROFESSIONAL CARE

#### **TEAM COMMUNICATION**

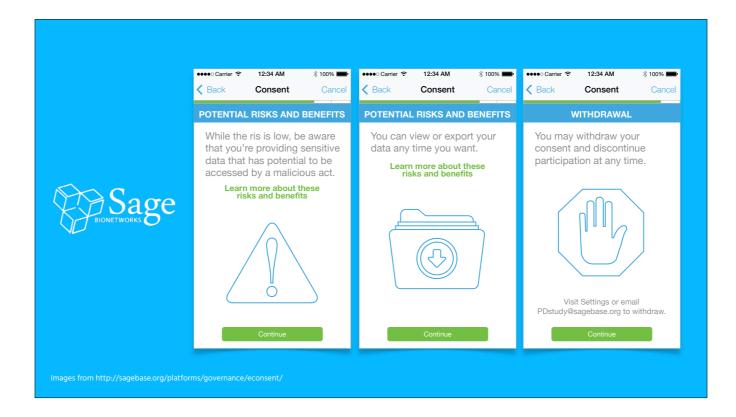
- Collects and stores contact information for all non-professional caregivers, friends, and family members involved in care.
- Can call or send an asynchronous message to
- Can synchronously chat or virtually consult with a caregiver.
- Communication can be recorded and stored fo later review.
- Can collaborate on health tasks with caregivers.
- Can provide access to all or specific health
  information to select caregivers

### **CLINICAL VALIDITY**

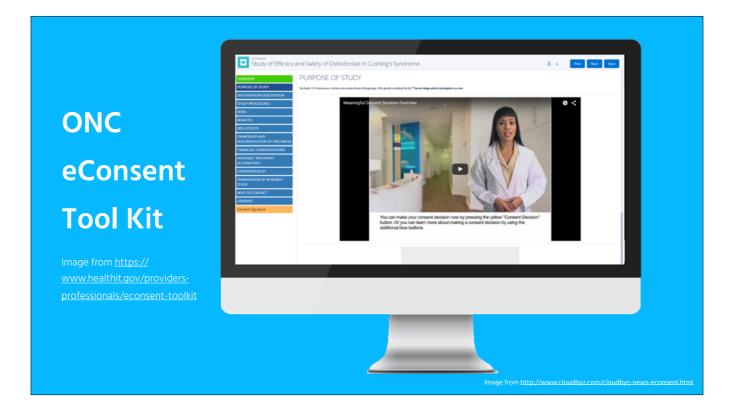
### **CONTENT BREADTH**

- Clinical trials or studies conducted to objectively view health efficacy.
- Involves vetted care professionals.
- Integration with clinical workflows.
- Reputable health or medical organizations or professionals behind product development.
- . Dhysical activ
- Sleep
  - Mental resilience
  - Medication management
  - Bad habit cessation
  - Sexual health
  - Managing activities of daily living.

Outliers	
Blood Urea Nitrogen (mg/dL) 7 9	20 Sep 26, 2013
Glucose (mg/dL) 74	106 <b>107</b> Sep 26, 2013
Total Protein (g/dL) 5.9 6.3	8.2 Sep 26, 2013
Albumin (g/dL) 2.9 3.5	5 Sep 26, 2013
<b>RBC Count</b> (10 <sup>6</sup> /cL) <b>4.25</b> 4.35	5.67 Sep 26, 2013
Hematocrit (%) 39.4 39.5	50.3 Sep 26, 2013
Potassium (mmo//L) 3.4 3.5	5 Sep 26, 2013
Blood Pressure Systolic Blood Pressure (mm/Hg)	Name 127 Sep 26,
Diastolic Blood Pressure (mm/Hg)	73 Sep 26,
150	Vew-only Proxy-access - Donate Anonymously Share recip
130	



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